SELLING A HOME - OUR PROCESS

Contact Conveyancer to DRAFT A CONTRACT for sale enabling property to go on the market

Choose an Agent to sell your home SIGN AGENCY AGREEMENT

Prepare your home for photoshoot

Agent conducts open homes

Agent submits offers to you

CONSIDER THE OFFER

ACCEPT OFFER
Sign contract
Buyer pays 0.25% deposit

DECLINE OFFER
counter-offer and continue negotiations

Buyer arranges Pest, Building inspections and valuation if finance is applicable

Lender arranges the valuation

Negotiate contract terms & special conditions

Purchaser pays balance of deposit to Agent

Cooling off period expires CONTRACT BECOMES BINDING

Settlement date confirmed

Confirm your future accommodation & instruct Mortgagee to DISCHARGE MORTGAGE

Conveyancer invites participants to PEXA workspace & prepares Transfer

Two weeks prior to settlement the figures will be calculated

Settlement date and time CONFIRMED

Purchaser has FINAL INSPECTION

SETTLEMENT DAY: Property to be clean and vacant, keys handed to Agent

Funds are disbursed and in your account as cleared funds within 2 hours

SOLD

HLC
HUNTER LEGAL & CONVEYANCING

1300 224 828 ▪ 5 CHURCH ST, MAITLAND ▪ HUNTERLEGAL.COM.AU